

The Extraordinary Coach

Developing Coaching Skills for All Leaders

KEY LEARNINGS

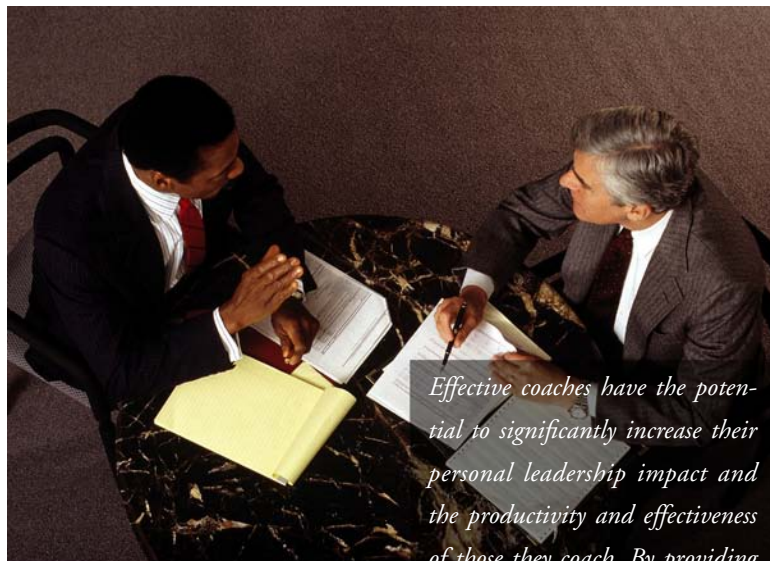
This workshop teaches critical coaching skills to anyone who is a leader. It is a skill building program designed to help leaders coach subordinates, their peers and even their bosses. It generates a mindset regarding the need for effectively developing others. Workshop participants will:

- Understand the measurable impact that developing others has on organizational performance.
- Discover the elements of a good coaching relationship.
- Learn about the 11 coaching behaviors that separate the highest performing coaches from the rest.
- Utilize the Extraordinary Coach multi-rater feedback to identify their own coaching strengths and possible neutralizers.
- Apply and practice the foundational coaching skills: listening, questioning, and providing feedback.
- Learn and practice a process for holding an effective coaching conversation.
- Create a personal development plan that focuses on building coaching strengths.

MEASURABLE RESULTS

Extraordinary Coaches have employees with:

- Higher commitment
- More intention to stay in their current role
- Greater satisfaction with the organization
- Greater perception of fair treatment



Effective coaches have the potential to significantly increase their personal leadership impact and the productivity and effectiveness of those they coach. By providing leaders with greater awareness and some new frameworks for growing and developing others, leaders can create greater results and leave a profound legacy in their organizations.

RESEARCH BASE

The Extraordinary Coach program leverages years of research on those competen-

cies that build leadership capability and impact. We identified the key qualities that contribute to extraordinary coaching, based on a large database of 360-degree feedback surveys.

CONTACT US

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